

Executive Education Programme

1-3 July 2019



Target Entry to mid-level professional staff in the commercial real estate finance industry

Objective Up-to-date, multi-disciplinary, practical know-how in lecture and workshop formats delivered by experienced, commercially minded professionals

Location

CREFC Europe, 46 New Broad Street,
London EC2M 1JH

Contact

Sadika Ahmad at sahmad@crefceurope.org
+44 20 3651 5568

MONDAY 1 JULY

08:45
10:00

Introduction and Overview

Peter Cosmetatos (CEO, CREFC Europe)



10:05
11:20

European CRE Finance Market

Dominic Smith (Senior Director, Investment & Capital Advisors Research, CBRE)



11:20-11:50

COFFEE BREAK

11:50
13:05

Increasing Operational Intensity of Traditional Real Estate

Bill Page (Business Space Research Manager, LGIM)



13:05-14:05

LUNCH BREAK

14:05
15:15

Operational Real Estate

Sameer Dalamal (Managing Director, Oz Management)



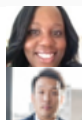
15:15-15:45

COFFEE BREAK

15:45
17:45

Workshop: Development Finance

Tinofara Mandizvidza (Senior Consultant, Currie & Brown) and Dimitriy Williamson (Associate, Currie & Brown)



TUESDAY 2 JULY

Workshop: Loan Terms and Covenants and Intercreditor Issues

James Spencer (Partner, K&L Gates LLP) and Amy Crick (Director, Transaction Management, Barclays Bank PLC)



Loan Origination Process

Simeon Cobb (Director, Origination, Real Estate Finance, Aviva Investors)



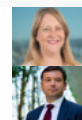
Due Diligence

Klaus Betz-Vais (Head of Global Investors, Real Estate & Housing, Lloyds Bank Commercial Banking)



Workshop: Borrowing Requirement Case Study

Jessica Tomlinson (Real Estate Finance, Barclays) and Shawn Kaufman (Director of Debt Strategies, Europe, Nuveen Real Estate)



Loan Funding Options

Clive Bull (Director, Deutsche Bank)



Debt Fund Economics

Jorge Page (Principal, General Counsel, DRC Capital)



European CMBS - history and outlook

Mark Nichol (Senior Director, Bank of America Merrill Lynch)



Loan-on-Loan Finance

Nick Shiren (Partner, Cadwalader, Wickersham & Taft LLP)



Workshop: Recoveries from NPLs

Enrica Landolfi (Head of ABS Origination for Continental Europe and Structured Finance Italy, HSBC) and Mirja Cartia d'Asero (CEO, Re Star Real Estate)



WEDNESDAY 3 JULY

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Registration is available at early bird rates until close of business on

20.05.2019 prices will increase thereafter.

Registration fee includes lunches, refreshments, sessions and materials for each delegate.
Delegates are not registered until payment is received; all pre-registered delegates will receive confirmation.

Please note: Cancellations are subject to a £150 administration fee.



To register, please contact Sadika Ahmad
sahmad@crefceurope.org

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Register before close of business on
20.05.2019



CREFC Europe Members

£1,600.00 + VAT @ 20%



Non Members

£1,850.00 + VAT @ 20%

Register on or after
21.05.2019 (subject to availability)



CREFC Europe Members

£1,850.00 + VAT @ 20%



Non Members

£2,100.00 + VAT @ 20%

